A powerful question evokes clarity, action, discovery, insight or commitment. It is an open-ended question that does not elicit a yes or no response. It is especially useful for helping to create a fresh perspective.

### Anticipation
What is possible?
What is exciting to you about this?

### Assessment
How does it look to you?
How do you feel about it?
What resonates for you?

### Evaluation
What is the opportunity here? What is the challenge?
What do you think that means?

### Exploration
What part of the situation have you not yet explored?
What other angles can you think of?
What is just one more possibility?
What are your other options?

### For Instance
How else could a person handle this?
If you could do anything you wanted, what would you do?

### Predictions
How do you suppose it will all work out?
What will that get you?
What are the chances of success?

### History
What led up to it?
What have you tried so far?

### Implementation
What is the action plan?
What will you have to do to get the job done?
What support do you need to accomplish it?

### Resources
What do you know about it now?
How can you find out more?
What resources do you need to help you decide?
What resources are available to you?

### Clarification
What do you mean?
What is the part that is not yet clear?
Can you say more?

### Elaboration
What other ideas/thoughts/feelings do you have about it?

### Integration
What will you take away from this?
What was the lesson?
How would you pull all this together?

### Learning
If you had free choice in the matter, what would you do?
If we could wipe the slate clean, what would you do?

### Options
What are the possibilities?
What are possible solutions?
What will happen if you do, and what will happen if you don’t?

### Outcomes
What is your desired outcome?
If you got it, what would you have?
How will you know you have reached it?
What would it look like?

### Substance
What seems to be the main obstacle?
What is stopping you?
What concerns you the most about . . . ?

**Source:** Co-Active Coaching, 2009